



JEB BLOUNT

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JEB'S KEYNOTE INTRODUCTION SPEAKER BIO

Jeb Blount is the author of thirteen books including *Fanatical Prospecting*, *Sales EQ*, *People Follow You*, *Virtual Selling*, and his latest book, *Virtual Training*.

Jeb advises a who's who of the world's leading organizations and their executives on the impact of emotional intelligence and interpersonal skills on customer-facing activities.

He is among the world's most respected thought leaders on prospecting, sales, leadership, and customer experience.

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